



CPA NEWS

15 Minute Message

2018

November

Carolinasparking Association **Post Conference Wrap Up** **Goodbye Hilton Head 2018** **Hello Durham 2019**

Conference Follow -Up Survey

Quick 5 minute survey for conference attendees

<http://www.carolinasparking.org/conference-survey/>

Active Shooter/Verbal De-escalation Training **Re-scheduled Event** **NC & SC Session** **More information coming soon!**

Verbal de-escalation training provides Contact Professionals with time-tested communication tactics and skills proven to help de-escalate volatile situations, keeping you physically safe, safeguarding your emotional and professional well-being, and enhancing your organization's professional image.

Training in non-escalatory and de-escalatory verbalization will help the Contact Professional stay safe, reduce risk, defuse confrontations, cultivate cooperation and collaboration in others, improve relational skills with all persons, lower personal stress, and enhance professionalism.



Presented by:
Robert B. Whiteside
Executive Security Director
Mission Memorial Hospital

Had an amazing time. The site was well configured for the various meetings and presentations. Great food and entertainment!

Kerry Joel Beck
SP+

This conference always provides a great opportunity for networking with Clients and fellow colleagues. In addition, the great seminar sessions mean you walk away improving relationships that could lead to new work, and having strengthened your own technical knowhow.

Matt Sumpter, P.E.
Kimley-Horn

Life Lesson from JD
Dave Pitts

My wife's Uncle JD spent his life driving a tractor trailer for Roadway Trucking Company. Starting at a young age and going until he retired at 65 he spend many years on the road. I could name a city and he could tell me what highways passed through and the best way to get around traffic. He was a long distance driver for many years and knew the roads from North Carolina to California. He had received a million mile award from Roadway for no accidents or tickets.

My In-Laws had the idea about 20 years ago to purchase a camper that I pulled with my truck to different camp sites from Florida to Pennsylvania. I remember today the lessons Uncle JD gave me about how to drive pulling a camper behind you that really has some good life lessons.

Don't over grip the steering wheel or white knuckle while you are driving. This not only makes you tense but the steering wheel will feel every movement of your hand as a direction and you can start weaving. Don't go totally opposite and let go of the wheel, but be comfortable as you drive down the road and allow your contact on the wheel to direct the path of the vehicle without fighting the wheel.

You need to look back from time to time to see what is coming around you, but don't concentrate on the trailer behind, as you will start turning the steering wheel because you are too close to the white line on the driver side and then switch to the passenger side and be driving as it corresponds to the trailer behind you and not be paying attention to the traffic that may have stopped in front of you.

If the trailer behind you, which is bigger and heavier than your truck, does start to sway accelerate to pull out of the sway rather than hitting the brakes. When the trailer starts to sway hitting the brake will make the trailer try and pass you. This happens in a couple of seconds and you may lose control of the trailer and have a bad accident. The truck needs to be in control so pull through the sway to get back in control and then slow down.

Over the years of pulling a camper I actually had this happen. I was going about 65 miles per hour coming back from a trip to Tennessee when a large tractor trailer passed me going about 75 mph. The force of that truck pushed against the trailer causing me to steer toward the push. Once the truck past I had over steered the truck and turned the opposite direction and the next thing you know the trailer behind me started swaying bad, in the heat of the moment I hit the brakes and the trailer almost went across the line and then I remember to hit the gas and pulled the camper back straight and pulled off the road to catch my breath. I thought I had lost the truck and trailer.

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Become involved with the CPA. If you would like to serve on one of our standing committee's please contact the editor of the newsletter.

Dave Pitts
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Current CPA Committees
Conference Planning

Chairs: Mark Aakhus
Thomas Leathers

Education

Chairs: Derrick Moore
Harry Brown

Outreach

Chairs: Garrett Male
Matt Sumpter

Durham NC - Site of the 2019 CPA Conference

Nine Cities Win \$1 Million for Innovative Solutions to Urgent Local Issues in Bloomberg Philanthropies'

The 2018 U.S. Mayors Challenge, sponsored by Bloomberg Philanthropies, is a nationwide competition that encourages city leaders to uncover bold, inventive ideas that confront the toughest problems cities face. Cities face bigger challenges than ever before. Innovation is no longer optional; it's necessary so cities can continue to deliver results and improve life for residents. The 2018 Mayors Challenge is designed with this urgency in mind.

Durham is a pioneer in the use of behavioral economics to inform strategies for urban reform." - Mayor Steve Schewel

We think growth is beautiful, yoga mats and meditation. Growth is the total opposite. Growth is ugly. Its turbulence. It's breaking something down then rebuilding it. It's humbling. It's looking in the mirror and seeing what needs to be changed to make yourself better.

Colby Boone
Graduating Class of 2018 NC A&T State University

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Contact Dave Pitts—Editor dapitts@ncat.edu



2018 Conference Photo's

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The lesson I learned was not only about driving but about life in general:

- Don't white knuckle your way thought life, lighten up the grip enjoy the journey of life. Point your life in the right direction and don't allow a little distractions to keep you from getting to your goal.
- Don't go thought life letting those things behind you cause you to lose sight of what is happening in front of you.
- When you hit a bad situation in life and it is stronger than you can handle or seems bigger than you can control, accelerate or move forward strongly pulling the problems back in line and getting it behind you rather than the problem trying to control you.



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