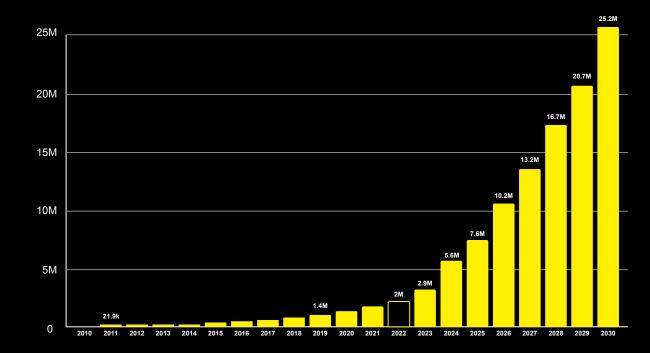


# EV PASS PORT

Industry Overview

#### Cumulative EVs in Operation 2010-2030



More than 200k sold in Q3 2022, a record. The US has now crossed 6% in total EV market share, working toward its goal of a 50% share by 2030.

There was a YoY increase in EV sales of ~66.4% compared to the sales recorded in 2021. Q3 2022 was the best quarter for EV sales in the country across the past two years.



The US saw more than 600,000 new EV registrations through the first ten months of 2022, a 60% YoY jump from 2016



#### U.S. EV sales through Q3 2022 by Make and Model

Tesla remains the clear leader in the US market even though its market share slumped to 64%. However, with several new highly anticipated EV models beginning to roll out from other brands, the market is becoming more saturated.



#### US electric vehicle share by model YTD 2022

Source:

https://www.autosinnovate.org/posts/papers-reports/aet-connected-a3-202

https://www.coxautoinc.com/wp-content/uploads/2022/10/03-2022-Kelley-Blue-Book-Electrified-Vehicle-Sales-Report.pdf

https://electrek.co/2022/10/18/us-electric-vehicle-sales-by-maker-and-ev-model-through-a3-2022

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# Vehicle Types: Battery Electric Vehicles (BEV)

All-electric cars powered solely by a battery on board the vehicle.

Range varies from **85 miles to 250 miles**.

"Refueling" times to charge the battery depend on the level of charging used – typically, **30 minutes to 1 hour for fast charging and 4 to 6 hours using Level 2 charging** (e.g., home charger).



# Vehicle Types: Plug in Hybrid (PHEV)

Vehicles powered by a combination of a battery on board the vehicles and a gasoline engine.

Battery range varies between **15 and 80 miles**, at which point the gasoline engine seamlessly operates to drive another **300 - 400 miles**.

Refueling time for the gasoline engine is 5 minutes (owners can drive a PHEVs indefinitely on gas only), and "refueling" time to charge the battery is typically **2-6 hours with Level 2 charging** (e.g., home charger).

PHEV's cannot use DCFast Super Chargers!!

https://www.autosinnovate.org/initiatives/energy-and-environment/electric-drive#

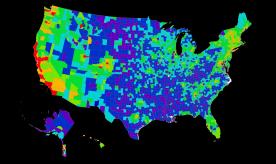
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#### EV Market Share By State For 2022

In 2022, 18 states have an EV market share above 5 percent, while 3 states and the District of Columbia are above 10 percent.

U	State	Market Share
otic	CA	18.9%
d o o	DC	13.4%
<b>op 10 States</b> for EV Adoption	WA	11.1%
	OR	10.4%
to	NV	9.4%
tes	CO	9.15%
Sta	NJ	8.13%
0	HI	7.91%
do	MA	7.54%
_	CT	7.19%



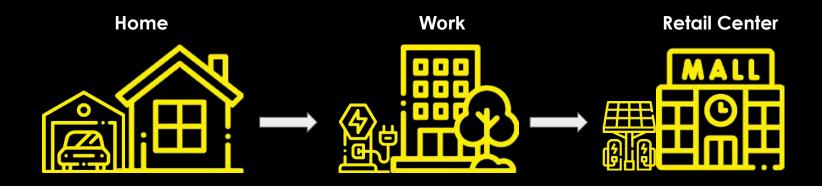
#### EVs per 10,000 Residents

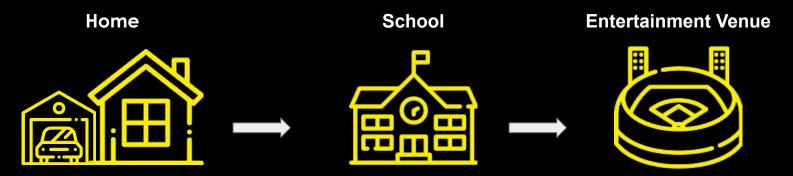
Less than 1 Between 1 and 5 Between 5 and 10 Between 10 and 25 Between 25 and 50 Between 50 and 100 Greater than 100

2022 EV Market Share by State



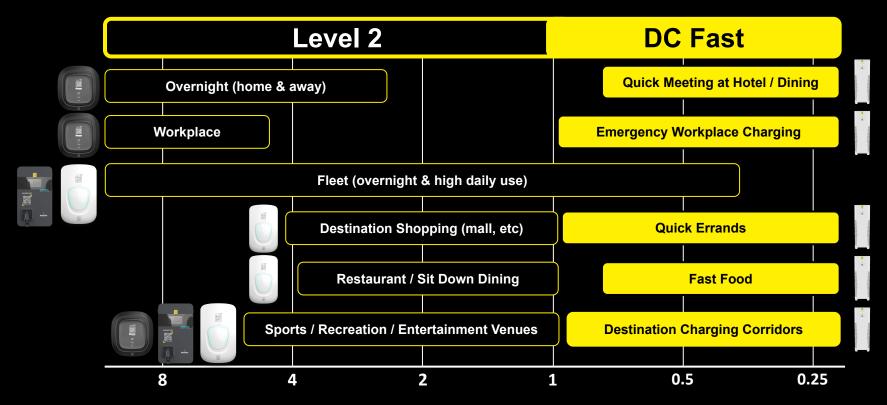
#### EV Driving Habits: EV Drivers "Don't Fill Up" they "Top Off"





EV 7 PASS PORT





Parking Duration (Hours)



Ready

Charge

Fault

# **Networked Charging Stations**

- Stations connected to a cloud-based operating system, SaaS based.
- Provides control and flexibility to optimize EV charging operations:
  - -Control access to stations
  - -Collect money from drivers for usage
  - -Manage all charging stations remotely
  - -Monitor station utilization and costs
  - -Minimize maintenance costs
  - -Remote driver support
- MOST BRANDs require membership FOBs and APPs to access the EV Chargers to start "fueling".







verCharg



# **EV Charging Station Discovery**

EVgo









#### Issues

- Too Many APPs
- Lengthy account creation processes
- No education about EV Brands
- Different Payment Systems
- Inaccurate availability data

EV 7 PASS

PORT



EV T

PORT

6

Speed: 7.7kW

\$0.25/kWh

\$0.32/kWh

\$0.35/kWh

\$0.25/kWh

No Idle Fee

CHARGER #01

AVAILABLE

SELECT PAYMENT METHOD TO START CHARGING **C**Pay 10 Use Credit Card

\$3.50 minimum payment required for paid chorging sessions. By using this experience you opree to the EVPoseport Terms and Conditions and Privacy Policy

NEED HELP? Chat or message

J1772

with our team now Connector (available)

12:00 AM - 4:00 AM

4:00 AM - 1:00 PM

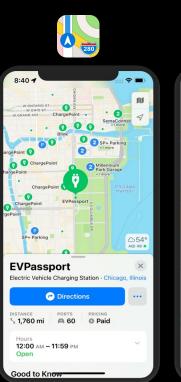
1:00 PM - 4:00 PM

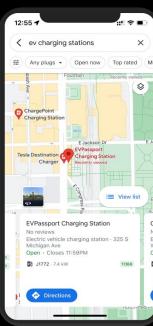
4:00 PM - 12:00 AM

PASS PORT

# Company **Overview**

# Most Discoverable EV Charging Platform Real-time data









#### **Discovery** In-Vehicle Mapping Engines

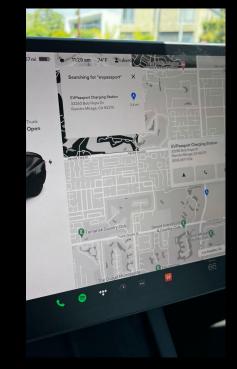
#### **VEHICLE BRANDS:**

- \star Tesla
- ★ Polestar
- ★ Volvo
- \star Toyota
- \star Honda
- \star Subaru
- \star Cadillac
- ★ Chevrolet
- ★ GMC
- \star 🛛 Buick
- \star Nissan
- ★ Ford



TESLA





#### How drivers access our chargers No downloads required









EV 7 PASS

PORT



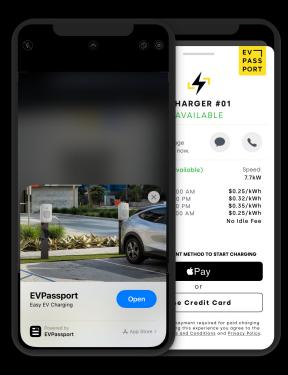


#### Map Link Google Maps, Apple Maps, etc.





## No app downloads required



**iPhone** App Clip (no download) + App Android Instant App (no download) + App

SELECT PAYMENT METHOD TO START CHARGING

GPay

or

Use Credit Card

\$0.50 minimum payment required for paid charging

sessions. By using this experience you garee to the

EVPassport Terms and Conditions and Privacy Policy.

CHARGER #01

AVAILABLE

NEED HELP?

First 01 Hours

Over an 0.1 Hours

J1772

Chat or message with our team now.

Connector (available)

**8:00** 

EV-

PASS

Speed

\$6/h

7kW

Free Charging

No Idle Fee

5:20 🖌 EV PASS PORT CHARGER #01 **AVAILABLE** NEED HELP? Chat or message with L our team now 1(available) Speed: J1772 7kW 24-hours \$0.25/kWh No Idle Fee SELECT PAYMENT METHOD TO START CHARGING 🗯 Pay or **Use Credit Card** \$0.50 minimum payment required for paid charging sessions. By using this experience you garee to the EVPassport Terms and Conditions and Privacy Policy

Web Universal for older devices



#### **Reliability** 60 second heartbeat

Every EVPassport charger 'phones home' with an industry leading frequency of every 60 seconds! Constant communication with EV charging assets allows us to deliver a reliable experience for both site hosts and end drivers.



# **EV Charging Hardware**





Electric Vehicle charging rates are dependent on various factors, including but not limited to: battery conditioning, outside temperature, state of charge, maximum battery capacity, manufacturer, installation and more. The rates advertised are averages across several vehicles, these charging rates are not guaranteed under any circumstances. Chargers are not to size. All speeds are maximum under optimal conditions and are not guaranteed.

# THANK YOU.

Jan Schulte SVP, Field and Channel Sales jan@evpassport.com 224.716.0785

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EV PASS PORT

#EVChargeForward

### Safe Harbor Statement

#### Statement under the Private Securities Litigation Reform Act of 1995

This presentation may contain forward-looking statements that involve risks, uncertainties, and assumptions. If any such uncertainties materialize or if any of the assumptions proves incorrect, the results of EVPassport Inc. could differ materially from the results expressed or implied by the forward-looking statements we make. All statements other than statements of historical fact could be deemed forward-looking, including any projections of product or service availability, subscriber growth, earnings, revenues, or other financial items and any statements regarding strategies or plans of management for future operations, statements of belief, any statements concerning new, planned, or upgraded services or technology developments and customer contracts or use of our services.

The risks and uncertainties referred to above include – but are not limited to – risks associated with developing and delivering new functionality for our service, new products and services, our new business model, our past operating losses, possible fluctuations in our operating results and rate of growth, interruptions or delays in our Web hosting, breach of our security measures, the outcome of any litigation, risks associated with completed and any possible mergers and acquisitions, the immature market in which we operate, our relatively limited operating history, our ability to expand, retain, and motivate our employees and manage our growth, new releases of our service and successful customer deployment, our limited history reselling EVPassport Inc. products, and utilization and selling to larger enterprise customers.

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