

Electric Vehicle ("EV") Sales Outlook
EV Charging Stations ("EVCS")
New Build Decisions
ADA Compliance Issues



CAROLINAS PARKING & MOBILITY ASSOCIATION

Quarterly Education Webinar – April 4, 2023





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## Recent Auto Sales and Trends



Per Cox Automotive (KBB):

Total EV Sales topped 800,000.

Sales expected at more than 1M in 2023.

Tesla is losing market share, down to 58%.

Per USA Today:

Tesla cuts sales price ~ 20% in January and 4-9% in March.

In the third quarter of 2022, fully-electric vehicles (BEVs) held steady at 5.5% of new sales market share in the United States. 187,526 of the estimated 3.4 million new vehicles sold were fully electric.

	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	Q3 2022
Battery Electric Vehicles (BEV)	2.5%	2.7%	3.1%	4.5%	5.3%	5.6%	5.5%
Electrified (Hybrid + PHEV + BEV)	7.8%	8.5%	10.4%	11.5%	12.4%	12.6%	TBD

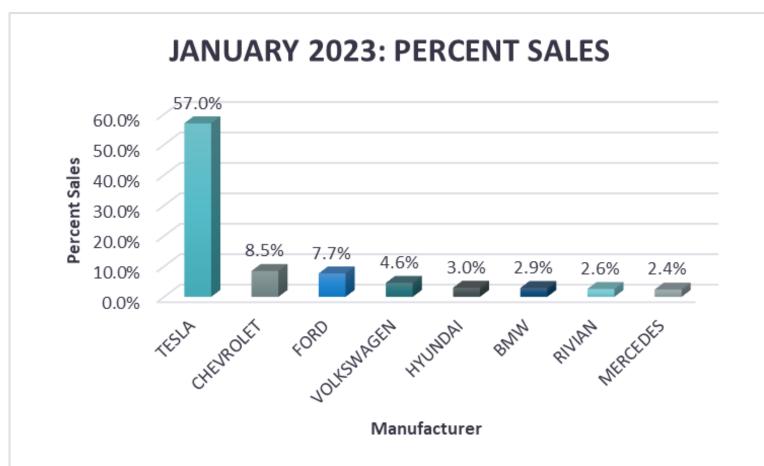
According to analyses by Automotive News, Tesla sales accounted for 60% of all EVs sold in the US in Q3 of 2022. In Q1 2022, Tesla had a 75% EV market share in America.

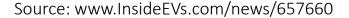
Source: www.CarEdge.com/guides/electric-vehicle-market-share-and-sales

# January 2023 Registrations

## BEV registrations (select brands)

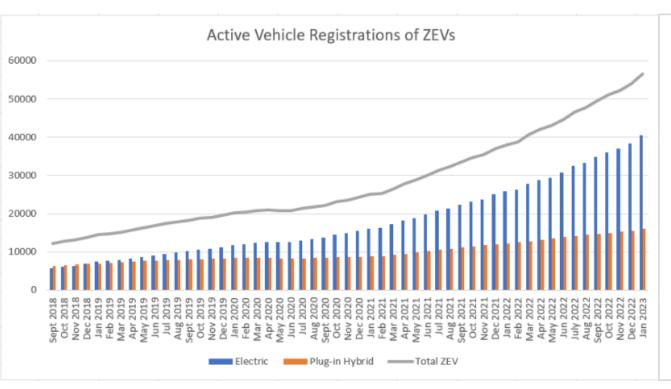
- •Tesla 49,917 sales: 57% share
- •Chevrolet 8.5% share
- •Ford 7.7% share
- Volkswagen 4.6% share
- •Hyundai 3% share
- •BMW 2.9% share
- •Rivian 2.6% share
- •Mercedes-Benz 2.4% share

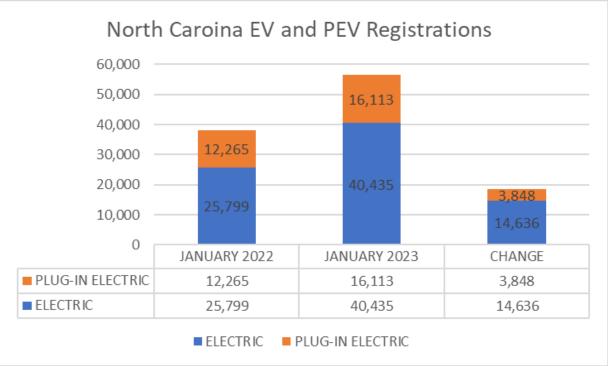






## North Carolina Zero Emissions Vehicles Sales





Source: North Carolina Department of Transportation

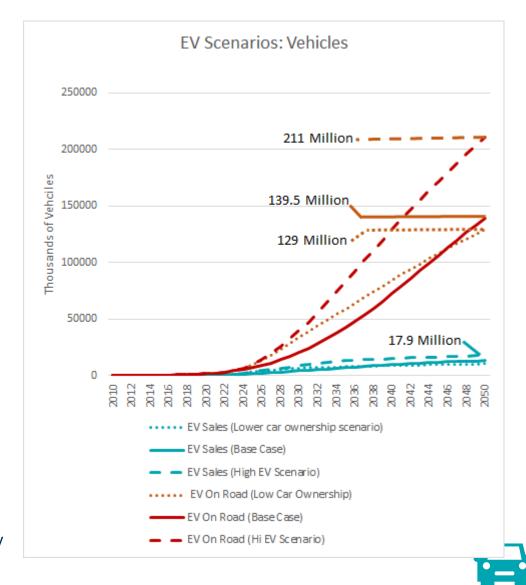
Electric increased 57% Plug-in increased 31% January 2022 to 2023

## Walker's Estimate of EV Cars on the Road

Projections have been made using a Walker Consultants' model that projects car sales and vehicles on the road, and the impact of various scenarios for EV sales and ride-hailing impacts. The base and high scenarios for US sales employs the following PEV percentage of sales.

	Base Sales	High Sales
2025:	10%	23%
2030:	25%	52%
2035:	40%	75%
2040:	55%	85%
2045:	65%	90%
2050:	70%	95%

Local areas will vary substantially but market share of EVs is generally much higher in urban areas than exurban areas.



# Federal Tax Credit \$7,500 – on or after April 18, 2023 (tax day)

- 1. Personal use, not for resale, new vehicle only
- 2. Use in United States
- 3. Income limits \$300K M, \$225K HH, \$150K S
- 4. Minimum 7 kWh battery
- 5. Weight less than 14K lbs.
- 6. MSRP \$80K SUV, Pickup, \$55K Car
- List of Qualified Manufacturers (and models)
- FINAL ASSEMBLY IN NORTH AMERICA

Index to Manufacturers	Mitsubishi Motors North America, Inc
⊕ American Honda Motor Co., Inc	NIssan North America
⊕ Audi of America, LLC	Polestar Automotive USA Inc
⊕ BMW of North America, LLC	Porsche Cars North America, Inc. (Porsche AG)
⊕ Ford Motor Company (Including Ford and Lincoln brands)	Rivian Automotive, LLC
⊕ General Motors LLC (Including GMC, Chevrolet, Buick, Cadillac brai	Stellantis N.V. (Including Chrysler and Jeep brands)
Hyundal Motor America (including Genesis)	Subaru of America Inc.
Jaguar Land Rover Ltd	⊕ Tesla Inc.
Kla America Inc.	⊕ Toyota Motor Sales, U.S.A., Inc
Mazda Motor of America Inc.	◆ Volkswagen Group of America
Mercedes-Benz USA, LLC	⊕ Volvo Car North America, LLC

https://www.irs.gov/credits-deductions/credits-for-new-clean-vehicles-purchased-in-2023-or-after





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# Vehicle Types

### ICE: Internal Combustion Engine Vehicle.

• Traditional liquid fuel (e.g., gasoline, diesel, ethanol) powered vehicle

### HEV: Hybrid Electric Vehicle

- Has traditional ICE for most propulsion
- Regenerative breaking with battery storage
- Can fully propel and supplement propulsion with stored electric power
- No plug-in capability

### PHEV: Plug-in Hybrid Electric Vehicle

- Like HEV but with larger battery
- Can be plugged in to add charge
- Greater capability to propel using stored electricity

### BEV: Battery Electric Vehicle

- No ICE
- Solely receives power from grid
- Most likely by far to want to charge at a parking facility



















# **EV Charging Types**

### Level 1:

- 120V, 12A, 1.4KW, 3 MPH, 15A circuit
- Uses the Vehicle's AC-DC Rectifier

### Level 2:

- 208V (three phase) or 240V (single phase)
- Specification allows for  $\sim 3 \text{kw} 19 \text{kw}$  maximum power (limited by vehicle)
- Commercial "sweet spot" often seems to be 208V, 32A, 6.6KW, 14MPH, 40A circuit
- Uses the Vehicle's AC-DC Rectifier

### Level 3: DC Fast Charger

- Equipment provides rectified DC power
- 50kW 350kW, 100 700MPH



working with every electric vehicle on the market and can deliver up to 70

workplaces, and parking operators.

Installation Resources and more information can be found at EVPassport.com

Image courtesy of EV Passport

# Key Point: Available Power = Circuit Size \* 80%

DC FAST is expensive and may consume some available parking stalls.

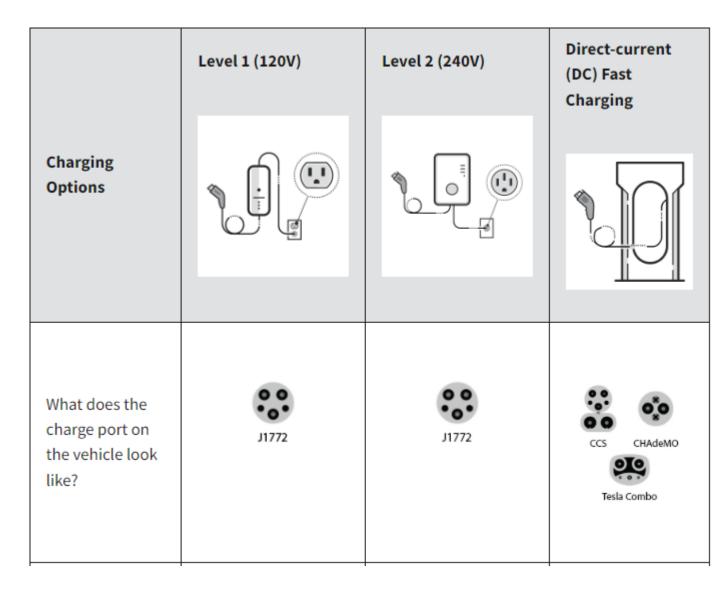


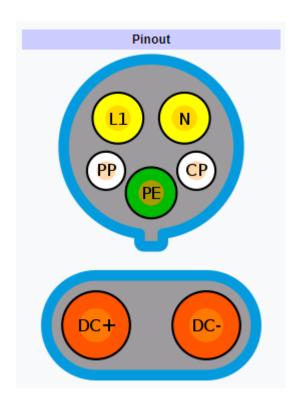
Charge method	Voltage, AC (V)	Phase	Max. current, continuous (A)	Branch circuit breaker rating (A) <sup>[a]</sup>	Max. power (kW)
AC Level 1	120	1-phase	12 or 16	15 or 20	1.44 or 1.92
AC Level 2	208 or 240	1-phase	24–80	30–100	5.0-19.2
AC Level 3 <sup>[b]</sup>	208–600	3-phase	63–160	80-200	22.7–166
Charge method	EVSE DC output voltage (V)		Max. current (A)		Max. power (kW)
DC Level 1	50 to 1000		80		80
DC Level 2	50 to 1000		400		400

Image courtesy of Car and Driver

## How the Vehicle Connects







L1 = A/C "Live Wire"

N/L2 = A/C "Neutral" or "Line 2" for 240V

PE = Protective Earth (Ground Wire)

PP = Proximity Pilot aka "Plug Present"

CP = Control Pilot

DC +, DC- = Direct Current Ports

# Emerging Trend: Self Identifying EV Charging – Plug & Charge

- Tesla has had a proprietary version for 10+ Years
- Plug & Charge is being rolled out by other manufacturers
- Requires registration but eliminates QR codes, passwords, POS payments, etc.
- Greatly increases convenience
- Must be present on both the vehicle and the charger
- Charger must be tied to network for authentication
- Uses ISO 15118 communication protocol



Image courtesy of Car and Driver







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# Reasons to Install EV Chargers in a Parking Facility

### Compliance:

Must not miss a have-to.

### Promotion:

- Some facilities are competitive and EV charging may be an advantage Good Will:
- For employees for instance looking to charge up while at work Revenue:
- Charging can be free to the user or else require a payment.
  - Charge by time
  - Charge by electrical consumption
  - Charges tied through to the PARCS
  - 20% 30% Revenue share to EV network provider

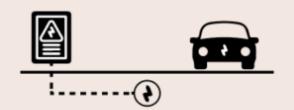


## TERMINOLOGY – FACILITY INSTALLATION

### 1. EV-Capable

Install electrical panel capacity with a dedicated branch circuit and a continuous raceway from the panel to the future EV parking spot.

Aspen, CO: 3% of parking is EV-Capable (IBC)
Atlanta, GA: 20% is EV-Capable (Ordinance)



### 2. EVSE-Ready Outlet

Install electrical panel capacity and raceway with conduit to terminate in a junction box or 240-volt charging outlet (typical clothing dryer outlet).

Boulder, CO: 10% of parking is EV-Ready Outlet



#### EVSE-Installed

Install a minimum number of Level 2 EV charging stations.

Palo Alto, CA: 5-10% of parking is EV-Installed



https://www.swenergy.org/cracking-the-code-on-ev-ready-building-codes

Must verify quantities of each with local jurisdiction



## SO HOW MANY?

- For opening day, **minimum of 2x local % of EVs** on the road for destination charging.
  - Use higher percentages for smaller facilities, similar to ADA tables.
  - Allows for variations in demand at a time/place.
  - Add more as demand indicates
- Minimum EVCS in the table at right is for average PEVs on road in US, doubled.
- Residential is twice as many as destinations

"Power" is EV Capable, not EV Ready.

• For larger destination facilities, provide adequate power to charge a **maximum** of 10% of stalls at full power simultaneously, or 20% for Residential.

<b>Total Parking Stalls</b>	Resido	ential	Workplace/Visitor		
	<b>Power for</b>		<b>Power for</b>		
	EVCS	Min EVCS	EVCS	Min EVCS	
	(stalls)	(stalls)	(stalls)	(stalls)	
1 to 25	16	2	8	1	
26 to 50	20	4	10	2	
51 to 75	32	6	16	3	
76 to 100	40	8	20	4	
101 to 150	40%	10	20%	5	
151 to 200	38%	12	19%	6	
201 to 300	36%	14	18%	7	
301 to 350	32%	16	16%	8	
351 5o 400	28%	18	14%	9	
401 to 500	24%	20	12%	10	
501 and over	20%	4%	10%	2%	

Destination is anywhere that a person parks while in the destination, excluding residential.



## Example Regulations for New Construction

Vary Widely. For example, Boston, Mass. has maybe the most extensive right now and possibly a sign of things to come.

### Highlights(?!)

- 25% of stalls must have Level 1, or Level 2 (on a minimum 40A circuit)
- Stalls DO NOT need to be designated EV-only
- Remaining 75% must be EV-ready
  - Raceways for future conduits to all stalls
  - Adequate space in electrical panels
  - Adequate space in electrical rooms for future transformers to be labeled on plans
- A fee may optionally be collected for use of charging
- 3<sup>rd</sup> party monitoring required for at least 75% uptime of each charging station.
- 5% of all stalls must be ADA accessible though those above the normal limits need not be designated ADA

### A few Loopholes

CATEGORY / NAME / OPTIONS	WEIGHTED POINTS (PER MITIGATION MEASURE)	RESTRICTION/RANGE
LEVEL 1 CHARGER	1	Only land uses classified as Residential and/or Office may offset with this option. Parking spaces must be assigned for residential.
LEVEL 2 CHARGER	1	
DCFC - 50KW	8	
DCFC - 125-150KW	24	
EV CARSHARE	19	
ELECTRIC BIKE PARKING	0.50	Maximum of 5 points.



## Some Local Regulations for New Construction

### Charlotte

- Instituted a tiered parking requirement system based on zoning with minimum and maximum parking requirements
- EV charging stations required for Multi-family stacked dwellings, residential portion of mixed-used developments, hotels, parking lots and structures as principal use
- 1 EVCS Installed (Charging station capable of providing minimum 32 amp, 7.2kW) 26 50 spaces, 2% EVCS more than 50 spaces
- 20% EV Capable (reserved space in electrical room for a panel and empty conduits to serve future EV spaces) over 10 spaces
- EV spaces shall only count toward a development's maximum if EV-Capable. EVSE do not count toward maximums
- If parking minimums, EVSE stations shall count as two spaces
- Any EVSE-Installed stations greater than required, may count toward EV-Capable requirement as EV-Capable station



# Raleigh: Community Climate Action Plan ("CCAP")

### Land Use:

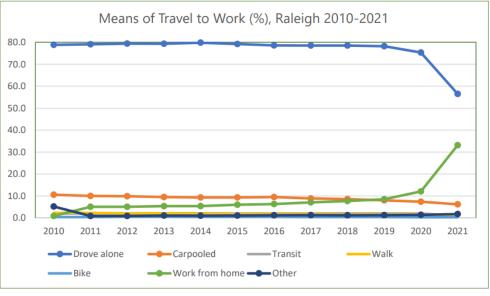
- 1. Remove Parking Minimums
- 2. Transit Oriented Development Zoning
- 3. Carbon Emissions Rezoning

### Transportation:

- Reduce Vehicle Miles Traveled
- 2. "Complete Streets" safety, mobility, access
- 3. Traffic Calming improves safety
- 4. "Vision Zero" no traffic death is acceptable
- 5. EV ORDINANCE NEW DEVELOPMENT

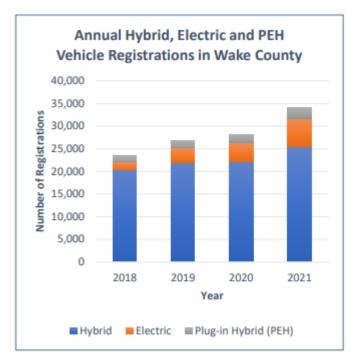
Source: City of Raleigh 2023 CCAP Implementation Report





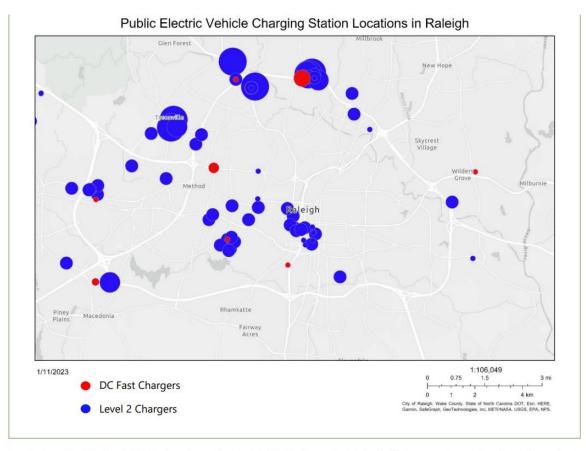
Graph 4: Means of travel to work (%) Raleigh, NC. Source: US Census

# Raleigh: Community Climate Action Plan ("CCAP") Continued



Graph 8: Electric, Hybrid, and Plug-in Hybrid Vehicles registered in Wake County (2018-2021) Source: NC Department of Transportation

"A proposed EV ordinance, which would require a percentage of parking spaces in new development include the electrical infrastructure to support charging, will be considered in 2023"



Map 3: Map of Public Electric Vehicle charging stations in Raleigh. The larger the dot size indicates a greater number of charging ports at that location. Source: NREL, USDOE

Source: City of Raleigh 2023 CCAP Implementation Report





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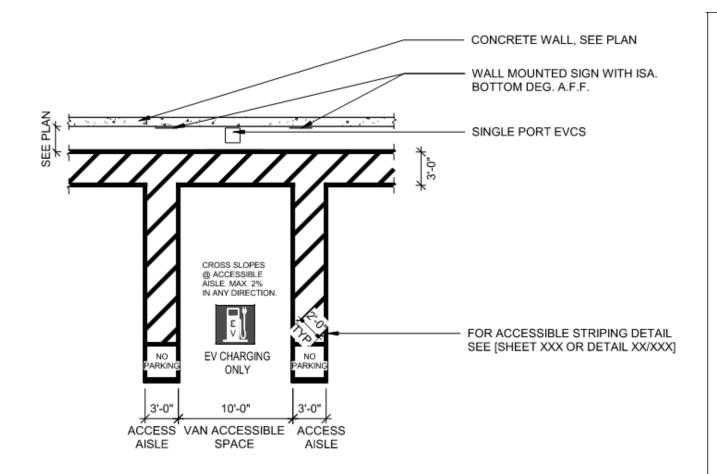
## ADA considerations

## You must provide accessible EVCS if you provide any EVCS.

- ADA is a civil rights law. You can't deny charging to disabled person by not providing accessible charging units.
- There is no design guideline in DOJ 2010 Standards for making EVCS accessible today.
- In 2012 Walker prepared white paper (posted on NPA website). It was vetted by an ADA consultant and discussed with Access Board.
- In 2016 Access Board issued guidance for ADA parking compliance that included guidelines for accessible charging. Not adopted by DOJ, but best available reference.
  - Rather consistent with Walker guidance.
- If less than 4 total EVCS, provide 1 that is van accessible sized, BUT you do not have to sign it.
- In existing, check path of travel from EVCS to pedestrian portals, as installing EVCS is an alteration and triggers requirement for path of travel improvements.
- For employees, owners should have a policy that if an employee with a disability has an EV, they will work with employee to meet specific needs. (Title I of ADA).

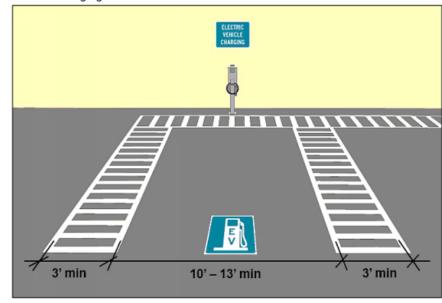


## Functional – ADA Details – Access Board



#### Accessible Route

Provide an accessible route on both sides of the vehicle space that connects to the charging station for easier access.



#### Vehicle Space

A vehicle space at least 10' – 13' wide is advisable. A 10' width offers an extra 2' that effectively provides a 5' aisle on one side when paired with the accessible route; a 13' wide space will allow an 8' aisle. This flexibility is helpful since the parking direction is determined by the location of the charging station and the vehicle connection. Use the International Symbol of Accessibility only where spaces are reserved exclusively for people with disabilities.

### Access Board Recommended EVCS Striping Detail

https://www.access-board.gov/ada/guides/chapter-5-parking/

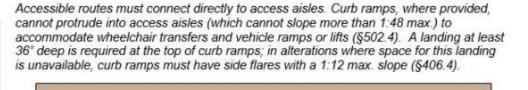


# Encroachment on ADA spaces











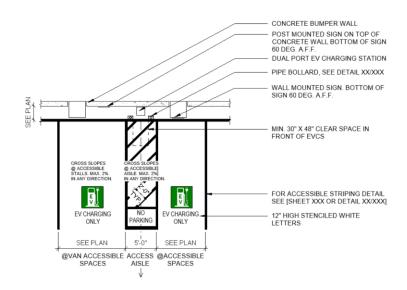
36" min (60" preferred) Bollards, signs, columns, or other elements cannot be located in the access aisle or reduce the minimum clear width of accessible routes. Spaces and aisles must be designed so that parked vehicles do not obstruct the required clear width of adjacent accessible routes (§502.7). Where space for curb ramps is limited, including in alterations, parallel ramps can

Images courtesy of The Harmon Group and Walker Consultants

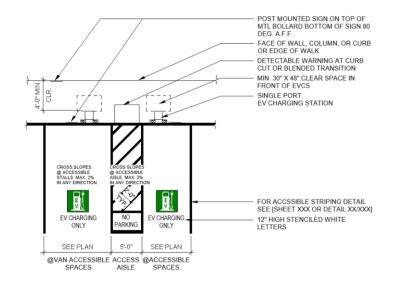
https://www.access-board.gov/ada/guides/chapter-5-parking/

provide an alternative.

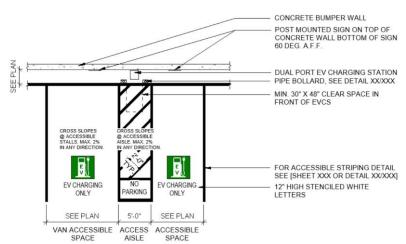
# Functional – ADA Details – Add'l room behind Spaces



EVCS mounted between column encroachment with dual head charging station.



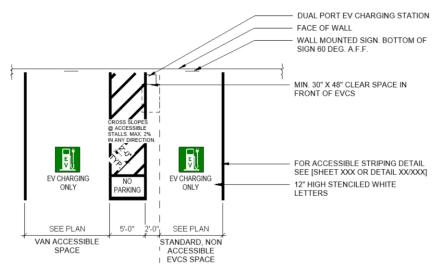
EVCS mounted on walkway at the head of each space with single head charging stations.



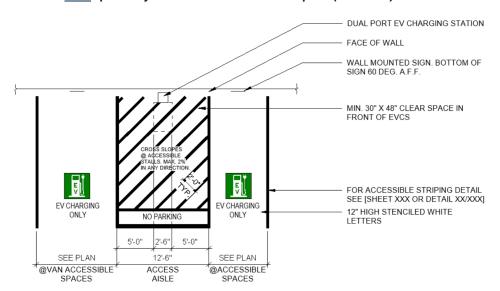
Spaces pulled off the wall charging station mounted outside of the spaces and accessible aisle with a dual head charging station.

Adjacent EVCS Van Space and Standard EVCS Accessible Space

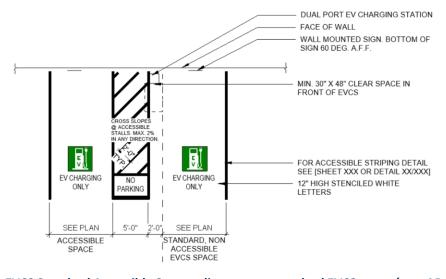
## Functional – ADA Details – No extra room behind spaces



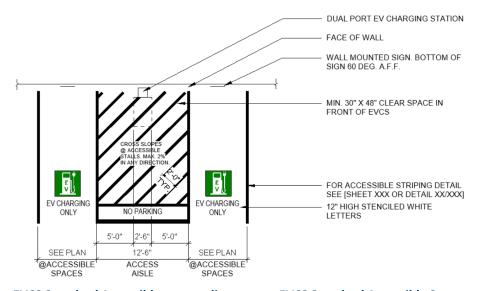
EVCS VAN Space adjacent to a standard EVCS space (non-ADA).



EVCS VAN Space adjacent to a EVCS Standard Accessible Space.



EVCS <u>Standard Accessible</u> Space adjacent to a standard EVCS space (non-ADA).



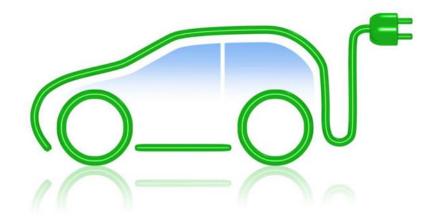
EVCS <u>Standard Accessible</u> space adjacent to a EVCS <u>Standard Accessible</u> Space.





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# QUESTIONS?



THANK YOU!



